DLN: 93493120006060

## Form 990

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2008

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

_			lan e .			D Employer ide	ntification number
Addres	k ıf applıcable	i icasc	C Name of organization FOCUS ON THE FAMILY ACTION INC				
_	ess change	use IRS label or	Doing Business As			20-096085 E Telephone nu	
Name	e change	print or type. See	boiling Busiliess 715			•	
Initial	l return	Specific Instruc-	Number and street (or P O box if mail is	not delivered to street addre	ss) Room/suite	(866) 655-4 G Gross receipt	
Termir	ination	tions.	8605 EXPLORER DRIVE			d dioss recept	<b>.s</b> \$ 10,003,001
Ameno	nded return		City or town, state or country, and ZIP +	4			
- Applica	cation pending	ı	COLORADO SPRINGS, CO 80920				
		F Nan	ne and address of Principal Officer		H(a) To the		for
		WADE	CROW		affilia	s a group return tes?	⊤Yes ▼No
			EXPLORER DRIVE RADO SPRINGS, CO 80920				
Tax-e	exempt statu	•	(4) ◀ (insert no )			l affiliates include	
	·					o," attach a list p Exemption Nui	See instructions)
w eb	osite: F w	vw focusactı	on org		H(C) 0104	p Exemption Nu	mber F
Type of	of organizatio	n 🔽 Corporat	ion trust association other		<b>L</b> Year of Fo	rmation 2004 <b>M</b>	State of legal domicile CC
Part	Sun	nmary					
			e organization's mission or most sigi	nificant activities			
			DUCATIONAL SERVICE TO WARD		THENING TH	E FAMILY IN IT	SVARIED
	DIME	NSIONS					
	2 Check	this box 🖵	ıf the organizatıon discontinued its o	perations or disposed o	f more than 2	5% of its assets	3
	3 Numb	er of voting r	nembers of the governing body (Part	VI, line 1a)		3 _	12
	4 Numb	er of indepen	dent voting members of the governir	ng body (Part VI, line 1b	)	. 4_	10
	<b>5</b> Total	number of en	nployees (Part V , line 2a)			5	63
			lunteers (estimate if necessary) .			6 _	5
	<b>7a</b> Total	gross unrela	ted business revenue from Part VIII	, line 12, column (C)	-	- 7a	0
	<b>b</b> Netur	related busı	ness taxable income from Form 990	-T, line 34		7b	0
					Prio	or Year	Current Year
	8 Cont	ributions and	grants (Part VIII, line 1h)			5,915,295	6,507,04
			revenue (Part VIII, line 2g)			· · · · · · · · · · · · · · · · · · ·	
1	-		ne (Part VIII, column (A), lines 3, 4		99,952	10,458	
1			art VIII, column (A), lines 5, 6d, 8c		4,528,979	4,280,41	
		•	dd lines 8 through 11 (must equal Pa		e	, ,	, ,
1.4	<b>12</b> Tota	revenue—a				40 544 336	10,797,910
	12)					10,544,226	<i>, , ,</i>
	12)		r amounts paid (Part IX, column (A)	, lines 1–3)		10,544,226	
1	12) <b>13</b> Gran	ts and simila				10,544,226	647,59
1:	12) <b>13</b> Gran <b>14</b> Bene <b>15</b> Sala	ts and sımıla fıts paıd to c	er amounts paid (Part IX, column (A)	line 4)	5 –		647,59
1:	12) 13 Gran 14 Bene 15 Salar 10)	ts and simila fits paid to c	or amounts paid (Part IX, column (A) or for members (Part IX, column (A), ompensation, employee benefits (Par	line 4) t IX, column (A), lines 5	5-	4,315,116	647,59. (4,324,87)
1:	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe	ts and simila fits paid to c ries, other co ssional fund	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Par	line 4) t IX, column (A), lines 5 e 11e)	5 -		647,593 (4,324,876
1:	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total	ts and simila fits paid to c ries, other co ssional fund fundraising ex	or amounts paid (Part IX, column (A) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), linguishing fees (Part IX, column (A), linguishess, Part IX, column (D), ling 25 396,862	line 4) t IX, column (A), lines 5 e 11e)	5-		647,593 (4,324,876
11 11 11 11 11 11 11 11 11 11 11 11 11	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total	ts and simila fits paid to c ries, other co ssional fund fundraising ex	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Par	line 4) t IX, column (A), lines 5 e 11e)	5-		647,593 (4,324,876
1. 1. 1. 2. 3. 1. 3. 1.	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total	ts and simila fits paid to c ries, other co ssional fund fundraising ex r expenses (	or amounts paid (Part IX, column (A) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), linguishing fees (Part IX, column (A), linguishess, Part IX, column (D), ling 25 396,862	line 4) t IX, column (A), lines 5 e 11e)) 11f-24f)	5 –	4,315,116	647,593 (4,324,876 (5,005,673
11 12 12 12 12 12 12 12 12 12 12 12 12 1	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota	ts and simila fits paid to d ries, other co ssional fund fundraising ex r expenses ( expenses (	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX) column (A), linguages, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d,	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) K, line 25, column (A))	5-	4,315,116	5,005,677 9,978,145
11 12 12 12 12 12 12 12 12 12 12 12 12 1	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota	ts and simila fits paid to d ries, other co ssional fund fundraising ex r expenses ( expenses (	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), linguisters, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX)	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) K, line 25, column (A))		4,315,116 5,501,343 9,816,459	5,005,677 9,978,145
11 12 12 12 12 12 12 12 12 12 12 12 12 1	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve	ts and similar fits paid to or ries, other con ssional fund fundraising ex r expenses ( expenses— nue less exp	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), linguisters, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX)	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) K, line 25, column (A))		4,315,116 5,501,343 9,816,459 727,767	647,592 4,324,876 5,005,677 9,978,145 819,765 End of Year
11 12 12 12 12 12 12 12 12 12 12 12 12 1	12) 13 Gran 14 Bene 15 Salar 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve	ts and simila fits paid to o ries, other co ssional fund fundraising ex r expenses ( expenses— nue less exp	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), linguisting fees (Part IX, column (A), linguisting fees, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) penses Subtract line 18 from line 12	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) K, line 25, column (A))		4,315,116 5,501,343 9,816,459 727,767 ng of Year	647,592 4,324,876 5,005,672 9,978,145 819,765 End of Year 3,953,112
11. 12. 25. 11. 25. 11. 12.	12) 13 Gran 14 Bene 15 Salar 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve	ts and similar fits paid to or ries, other consistency ssional fund fundraising ex r expenses— nue less exp assets (Pail	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) penses Subtract line 18 from line 12 of X, line 16)	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) (, line 25, column (A))		4,315,116 5,501,343 9,816,459 727,767 ng of Year 3,565,169	5,005,677 9,978,145 819,765 End of Year 3,953,111
11 11 11 11 11 11 11 11 11 11 11 11 11	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve 20 Tota 21 Tota 22 Net a	ts and similar fits paid to or ries, other consistency ssional fund fundraising ex r expenses ( expenses— nue less expenses ( assets (Pail liabilities (F	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) penses Subtract line 18 from line 12 of X, line 16)	line 4) t IX, column (A), lines 5 e 11e)) . 11f-24f) (, line 25, column (A))		4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058	5,005,67 9,978,14 819,76 End of Year 3,953,11 703,23
secured purple of the secure o	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve 20 Tota 21 Tota 22 Net a III Sig Under and be e	ts and similar fits paid to or ries, other consistency ssional fund fundraising ex r expenses ( expenses— nue less expenses ( liabilities (Forester or fundraising the consistency) assets or fundraising the consistency penalties of penaltie	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) benses Subtract line 18 from line 12 of t X, line 16)  Part X, line 26)  d balances Subtract line 21 from line DCK  Try I declare that I have examined this recorrect, and complete Declaration of prepare	t IX, column (A), lines 5 e 11e)  11f-24f) (, line 25, column (A)) e 20	Beginni schedules and s	4,315,116  5,501,343 9,816,459 727,767 ng of Year 3,565,169 1,135,058 2,430,111  tatements, and to ti	5,005,67 9,978,14 819,76 End of Year 3,953,11 703,23 3,249,87
11 1 1 1 1 1 1 1 1 1 1 1 1 1 2 2 2 2 2	12)  13 Gran  14 Bene  15 Salar  10)  16a Profe  b (Total  17 Othe  18 Tota  19 Reve  20 Tota  21 Tota  22 Net a  II Sig  Under and ba  ** Sig	ts and similar fits paid to or ries, other co ssional fund fundraising ex r expenses— nue less exp assets (Pai liabilities (Fassets or fun penalties of pe elief, it is true, or ***** nature of office	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) oenses Subtract line 18 from line 12 of t X, line 16)  Part X, line 26)  d balances Subtract line 21 from line DCK  Gruphy, I declare that I have examined this recorrect, and complete Declaration of prepare of the correct of the subtract line 21 from line 12 of the correct, and complete Declaration of prepare of the correct.	t IX, column (A), lines 5 e 11e)  11f-24f) (, line 25, column (A)) e 20	Beginni schedules and s	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to the prepared	5,005,673 9,978,144 819,763 End of Year 3,953,113 703,233 3,249,870 he best of my knowledge
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve 20 Tota 21 Tota 22 Net a 11 Sig Under and be signed by signe	ts and similar fits paid to or ries, other consistency ssional fund fundraising ex r expenses— nue less expenses— nue less expenses— liabilities (Parassets or fundraising pearalties of	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) of the penses Subtract line 18 from line 12 of the transfer of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 15 of the penses Subtract line 21 from line 16 of the penses Subtract line 21 from line 17 of the penses Subtract line 21 from line 18 of the penses Subt	t IX, column (A), lines 5 e 11e)  11f-24f) (, line 25, column (A)) e 20	Beginni schedules and s	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to the prepared	5,005,673 9,978,144 819,763 End of Year 3,953,113 703,233 3,249,870 he best of my knowledge
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12)  13 Gran  14 Bene  15 Salar  10)  16a Profe  b (Total  17 Othe  18 Tota  19 Reve  20 Tota  21 Tota  22 Net a  11 Sig  Under and be see  ** Sig  W/Ty	ts and similar fits paid to or responding expenses—nue less expenses—liabilities (Parassets or fundature Blue, it is true, it is true, it is true, or responding to office or print name	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) of the penses Subtract line 18 from line 12 of the transfer of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 15 of the penses Subtract line 21 from line 16 of the penses Subtract line 21 from line 17 of the penses Subtract line 21 from line 18 of the penses Subt	e 11e)  11f-24f)  (, line 25, column (A))  e 20  turn, including accompanying er (other than officer) is base	schedules and s d on all informat Date	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to tion of which prepare	647,593 4,324,876 5,005,673 9,978,149 819,769 End of Year 3,953,113 703,233 3,249,876 the best of my knowledge er has any knowledge
Secure Part	12) 13 Gran 14 Bene 15 Salai 10) 16a Profe b (Total 17 Othe 18 Tota 19 Reve 20 Tota 21 Tota 22 Net a 11 Sig Under and be signed by signe	ts and similar fits paid to comes, other com	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) of the penses Subtract line 18 from line 12 of the transfer of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 15 of the penses Subtract line 21 from line 16 of the penses Subtract line 21 from line 17 of the penses Subtract line 21 from line 18 of the penses Subt	e 11e)  11f-24f) (, line 25, column (A))  e 20  turn, including accompanying er (other than officer) is base	schedules and s d on all informat  2010  Date  Check if	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to the prepared	647,592 4,324,876 5,005,677 9,978,145 819,765 End of Year 3,953,111 703,235 3,249,876 the best of my knowledge er has any knowledge
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12)  13 Gran  14 Bene  15 Salar  10)  16a Profe  b (Total  17 Othe  18 Tota  19 Reve  20 Tota  21 Tota  22 Net a  3 Sig  Under and be served  24 Sig  Under and be served  25 Yespen  26 Yespen  27 Preparasignature	ts and similar fits paid to comes, other com	ar amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) penses Subtract line 18 from line 12 of X, line 16) of A and	e 11e)  11f-24f) (, line 25, column (A))  e 20  turn, including accompanying er (other than officer) is base	schedules and s d on all informat 2010-Date	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to tion of which prepare	647,592 4,324,876 5,005,677 9,978,145 819,765 End of Year 3,953,111 703,235 3,249,876 the best of my knowledge er has any knowledge
The second part of the second pa	12)  13 Gran  14 Bene  15 Salar  10)  16a Profe  b (Total  17 Othe  18 Tota  19 Reve  20 Tota  21 Tota  22 Net a  11 Sig  Under and be a self-  Preparation of self-  Preparation of self-  18 Firm's ff self-	ts and similar fits paid to or ries, other consistency of the construction of the cons	or amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX) of the penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) of the penses Subtract line 18 from line 12 of the X, line 16) of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 12 of the penses Subtract line 21 from line 15 of the penses Subtract line 21 from line 16 of the penses Subtract line 21 from line 17 of the penses Subtract line 21 from line 18 of the penses Subtract li	e 11e)  11f-24f) (, line 25, column (A))  e 20  turn, including accompanying er (other than officer) is base	schedules and s d on all informat  2010  Date  Check if	4,315,116  5,501,343  9,816,459  727,767  ng of Year  3,565,169  1,135,058  2,430,111  tatements, and to tion of which prepare	647,592 4,324,876 5,005,677 9,978,145 819,765 End of Year 3,953,111 703,235 3,249,876 the best of my knowledge er has any knowledge
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12)  13 Gran  14 Bene  15 Salar  10)  16a Profe  b (Total  17 Othe  18 Tota  19 Reve  20 Tota  21 Tota  22 Net a  11 Sig  Under and be a self-  Preparation of self-  Preparation of self-  18 Firm's ff self-	ts and similar fits paid to or ries, other consistency of the construction of the cons	ar amounts paid (Part IX, column (A)) or for members (Part IX, column (A), ompensation, employee benefits (Part IX, column (A), line penses, Part IX, column (D), line 25 396,862 (Part IX, column (A), lines 11a-11d, add lines 13-17 (must equal Part IX) penses Subtract line 18 from line 12 of X, line 16) of A and	e 11e)  11f-24f) (, line 25, column (A))  e 20  turn, including accompanying er (other than officer) is base	schedules and s d on all informat  2010  Date  Check if	4,315,116  5,501,343 9,816,459 727,767 ng of Year 3,565,169 1,135,058 2,430,111  tatements, and to the control of which prepare code-30  Preparer's PTIN (	647,592  4,324,876  5,005,677  9,978,145  819,765  End of Year  3,953,111  703,235  3,249,876  the best of my knowledge er has any knowledge  See Gen Inst )

### Part III Statement of Program Service Accomplishments (See the instructions.)

<b>1</b> See Ad	Briefly describe the organization's	mission					
2	Did the organization undertak the prior Form 990 or 990-E. If "Yes," describe these news	Ζ,		during the year which		⊤Yes 🗸 No	
3	Did the organization cease coservices?	onducting or make s		es in how it conducts		┌ Yes ┌ No	
4	Describe the exempt purpose Section 501(c)(3) and (4) or others, the total expenses, an	- e achievements for e ganizations and 494	7 (a)(1) trusts a	re required to report			
4a	(Code ) (E PUBLIC POLICY - IN ADDITION TO COMMUNICATED INFORMATION C ARTICLES TO AS MANY AS 1 MILLI INVOLVED IN VARIOUS LEGISLATIV BETWEEN ONE MAN AND ONE WOI JUDICIAL SYSTEMS AS DESIGNED FAMILY (FOF) ON A NUMBER OF R	RESEARCH AND COORD RITICAL TO THE STABILT ON HOUSEHOLDS THESE E MATTERS SUCH AS FE MAN, THE PROTECTION BY THE FOUNDING FATH	INATION WITH OTH TY OF THE FAMILY ( E COMMUNICATIONS DERAL AND STATE ( OF HUMAN LIFE IN A ERS OF THE UNITEI	ON POLICY AND LEGISLAT: S WERE DESIGNED TO RA CONSTITUTIONAL AMENDI ALL ITS VARIOUS FORMS, D STATES OF AMERICA II	IVE MATTERS VIA EMAIL, NEV ILLY FOFA MEMBERS AND THE MENTS TO PROTECT MARRIA AND THE APPROPRIATE ROLI N ADDITION, FOFA EMPLOYEE	VSLETTER, AND PERIODICA EGENERAL PUBLIC TO BE GE AS AN INSTITUTION E OF STATE AND FEDERAL	AL <sup>´</sup>
4b	(Code ) (E PUBLICATIONS - FOCUS ON THE F EMAIL CONSISTS OF DAILY NEWS	AMILY ACTION DISTRIBL	TES DAILY AND ISS				
4c	(Code ) (EBROADCASTS - FOCUS ON THE FACRITICAL PUBLIC POLICY ISSUES AFAMILY AND PROVIDING A CULTUR SHORT AND LONG RADIO DROP-IN AND PUBLIC POLICY MATTERS	AND INFORM LISTENERS RAL FOUNDATION WHER	RS VARIOUS RADIO HOW THEY CAN BE E THE GOSPEL OF JI	COME INVOLVED IN AFFE ESUS CHRIST CAN BE SHA	CTING LEGISLATION IMPORTA ARED AND ACCEPTED FREELY	ANT TO STRENGTHENING T 'FOFA ALSO AIRED MANY	HE
	(Code ) (E	xpenses \$ 1	,153,036 ıncludır	ng grants of \$	) (Revenue \$	)	
4d	Other program services (De	escribe in Schedule	0)				
4 =	(Expenses \$		grants of \$		Revenue \$	)	
4e	Total program service expe	nses \$7	,840,661 Mus	st equal Part IX, Line 2	25, column (B).		

27111V Checklist of Required Schedules	art IV	Checkli	st of F	Required	Schedules
--	--------	---------	---------	----------	-----------

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		N o
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.	6		Νο
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Νο
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII .	12	Yes	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the U S ?	14a		Νο
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part $I$	14b		Νο
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III</i>	16		Νο
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		N o
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Νο
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νο
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νο
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule  J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25	24a		Νο
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		N o
ь	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		N o
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No

Part VI . . . .

#### Part IV Checklist of Required Schedules (Continued)

			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV	28a		No
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b	Yes	
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV.	28c		Νo
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🕏	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νo
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νo
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		No
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	37		No

			Yes	No
La	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable		_	
	1a 15			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported in 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.	2b	Yes	
Ba	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a		Νo
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
la	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Νo
b	If "Yes," enter the name of the foreign country			
ia	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes," to 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited  Tax Shelter Transaction?	5c		
ia	Did the organization solicit any contributions that were not tax deductible?	6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		
}	Section $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds and section $509(a)(3)$ supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
)	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.	]		
	Did the organization make any taxable distributions under section 4966?	9a		
ь	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
.0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
.1	Section 501(c)(12) organizations Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			

No

Yes

## Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

	Section A	. Governina	Body and	Management
--	-----------	-------------	----------	------------

	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below $pr\infty$ esses, or changes in Schedule O. See instructions.	, desc	ribe the	cırcum	stances,			
1a	Enter the number of voting members of the governing body	1a			12			
b	Enter the number of voting members that are independent	1b			10			
2	Did any officer, director, trustee, or key employee have a family relationship or a but other officer, director, trustee, or key employee?					2	Yes	
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management co					3		No
4	Did the organization make any significant changes to its organizational documents sfiled?	since t	he prio	r Form 9	990 was	4		No
5	Did the organization become aware during the year of a material diversion of the org	anızat	ion's as	sets?		5		No
6	Does the organization have members or stockholders?					6		No
7a	Does the organization have members, stockholders, or other persons who may elect governing body?				rs of the •	7a		No
b	Are any decisions of the governing body subject to approval by members, stockhold	lers, o	r other	persons	?	7b		Νo
8	Did the organization contemporaneously document the meetings held or written active year by the following	ons ui	ndertak	en durır	ng the			
а	the governing body?					8a	Yes	
b	each committee with authority to act on behalf of the governing body?					8b	Yes	
9a	Does the organization have local chapters, branches, or affiliates?					9a		Νo
Ь	If "Yes," does the organization have written policies and procedures governing the a affiliates, and branches to ensure their operations are consistent with those of the o				,	9b		
10	Was a copy of the Form 990 provided to the organization's governing body before it must describe in Schedule O the process, if any, the organization uses to review the			-		10	Yes	
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section the organization's mailing address? If "Yes," provide the names and addresses in So	,				11		Νο

#### Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
а	The organization's CEO, Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		_

#### Section C. Disclosure

- List the States with which a copy of this Form 990 is required to be filed AL, AK, AZ, FL, GA, HI, IL, KY, LA, MD, MN, NC, TN, UT, VA, WA, WV, WI
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. another's website.
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization FOCUS ON THE FAMILY ACTION INC

8605 EXPLORER DRIVE

COLORADO SPRINGS, CO 80920

(866) 655-4545

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

 $\Gamma$  Check this box if the organization did not compensate any officer, director, trustee or key employee

- \* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- \* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- \* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- \* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

	(B) Average hours per week	(C) Position (check all that apply)							(E)	(F)
(A) Name and Title		Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations

Part VII Continued

			1	(ition that a			all			(F)		(F)		
	(A) Name and Title  (B) A verage hours per week  (C) Reportable compensation from the organization (W-2/1099MISC)  (C) Reportable compensation from related organization (W-2/1099MISC)  (B) Reportable compensation from the organization (W-2/1099MISC)											Estimated		
1b	Total		٠	•				<b>&gt;</b>	510,45	1,005,0	38		207,808	
2	Total number of individuals (includicompensation from the organization		a) who	recei	ved	mo	re thar	า \$1	00,000 ın reportab	le				
												Yes	No	
3	Did the organization list any <b>forme</b> on line 1a? <i>If</i> "Yes," complete Sched									sated employee	3	Yes		
4	For any individual listed online 1a,	ıs the sum of	reporta	ble c	omp	ens	ation	and	other compensatio			165		
	organization and related organization	ons greater th	nan \$15	0,00	0?	[f "} •	/es , " co	omp. •	lete Schedule J for su	ıch	4	Yes		
5	Did any person listed on line 1a rec	eive or accru	ıe comp	ensa	tion	fro	m any	unr	elated organization	for services		163		
	rendered to the organization? If "Ye	es," complete :	Schedule	e J foi	suc	h p	erson	•		[	5		No	
_	ection B. Independent Contra	actors												
56					anda	ent	contra	ctor	s that received mo	re than				
1	Complete this table for your five hig			naep	enu									
	Complete this table for your five hig \$100,000 of compensation from th	e organizatio (A)	n	naep	- III				Dan	(B)		(Compos		
	Complete this table for your five hig \$100,000 of compensation from th	e organizatio	n	naep					Des			( <b>C</b> Compe		
	Complete this table for your five hig \$100,000 of compensation from th	e organizatio (A)	n	naep					Des	(B)				
	Complete this table for your five hig \$100,000 of compensation from th	e organizatio (A)	n	ndep					Des	(B)				

# Part Statement of Revenue VIII

					(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
22	1a	Federated camp	paigns 1a					314
ian Lini	ь	Membership du	es <b>. 1b</b>	91,573				
ಕ್ಷ್	l c		ents <b>1c</b>					
£ E∃	d		ations 1d					
<u>2,≅</u>		Government grants						
Sir.	f	All other contribution	ons, gifts, grants, and <b>1f</b>	6,415,468				
五百	'	sımılar amounts no						
훈	g		butions included in 32,452					
Contributions, gifts, grants and other similar amounts	h	lines 1a-1f \$ _	s 1a-1f)		6,507,041			
	-			Business Code	-			
e E	2a			Busiliess Code				
Wer	ь							
<b>迷</b>		_						
Š	d							
) S								
E	e							
Program Serwce Revenue	f	All other progra	m service revenue					
Δ	g	Total. Add lines	2a-2f	<b>. ►</b> \$				
	3		ome (including dividend					
		other sımılar an	nounts)	🕨	17,726	17,726		
	4	Income from invest	tment of tax-exempt bond p	oroceeds 🕨				
	5	Royalties						
			(ı) Real	(11) Personal				
	6a	Gross Rents						
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	, ,	me or (loss)					
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of	55,884	4,599				
		assets other						
	ь	than inventory Less cost or	63,082	4,669				
		other basis and sales expenses						
	c	Gain or (loss)	-7,198	-70				
	d	Net gaın or (los	s)	►	-7,268	-7,268		
Other Revenue	8a	See Part IV, lin	reported on line 1c)					
ě			G if total exceeds					
Œ	ь		penses <b>b</b>					
ih e	c		loss) from fundraising (	events 📂				
δ	9a	See part IV, lin	rom gaming activities e 19 ule G if total exceeds a					
	b c		penses <b>b</b> loss) from gaming activ	vities▶				
	10a	Gross sales of i returns and allo	* *					
	ь	Less cost of go	oods sold <b>b</b>					
	С	Net income or (	loss) from sales of inve	entory 🟲				
		Miscellaneous	Revenue	Business Code				
	11a	REIMBURSEME	NT FROM FOF	900,099	4,280,411	4,280,411		
	ь							
	c							
	d	All other revenu	ue					
	u	Total. Add lines						
	12		Add lines 1h, 2g, 3, 4,	\$ 4,280,411 5,6d,7d,8c,	10,797,910	4,290,869	0	0

#### Part IX Statement of Functional Expenses

All	Section 501(c)(3) and 501(c)(4) orgal other organizations must complete column (A) but are not re				).
Do n	ot include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	( <b>B)</b> Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	647,592	647,592		<u> </u>
	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
(	Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
	Compensation of current officers, directors, trustees, and key employees	526,659	377,081	143,851	5,727
	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	45,829	32,813	12,518	498
	Other salaries and wages	2,928,038	2,096,438	12,518	31,842
	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	89,160	84,766	3,502	892
9	Other employee benefits	493,561	428,725	59,580	5,256
10	Payroll taxes	241,629	175,101	64,011	2,517
11	Fees for services (non-employees)				
а	Management				
Ь	Legal	44,532	36,643	7,889	
c ,	Accounting	22,985	865	22,120	
d I	Lobbying				
e	Professional fundraising See Part IV, line 17				
f :	Investment management fees	300		300	
g	Other	517,874	292,656	152,074	73,144
12	Advertising and promotion	640,984	617,863	22,358	763
13	Office expenses	83,519	23,269	60,244	6
14	Information technology	36	36		
15	Royalties	5,085	1,625	3,452	8
16	Occupancy	308,774	162,311	146,463	
17	Travel	250,479	177,562	71,016	1,901
	Payments of travel or entertainment expenses for any Federal, state or local public officials				
19	Conferences, conventions and meetings	47,178	2,756	44,398	24
20	Interest	994		994	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,942	1,942		
23	Insurance				
,	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )				
	Postage & Shipping	897,995	788,390	1,713	107,892
-	Printing & Publications	753,915	631,610	2	122,303
c	Project Development	633,644	598,100	1,267	34,277
d l	RADIO, TV & FILM	568,931	559,308		9,623
e	Benevolence	85,066	83,701	1,271	94
f	All other expenses	141,444	19,508	121,841	95
25	Total functional expenses. Add lines 1 through 24f	9,978,145	7,840,661	1,740,622	396,862
ĺ	Joint Costs. Check  if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and			·	•
	costs from a combined educational campaign and fundraising solicitation	1422232	1,083,879		338,353

Part X	Balance	Sheet

					(A) Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing			1,317,627	1	3,737,236
	2	Savings and temporary cash investments		223,345			
	3	Pledges and grants receivable, net			,	3	
	4	Accounts receivable, net			207,537	4	183,462
	5	Receivables from current and former officers, directors, trustees, other related parties Complete Part II of Schedule L	key en		`	5	
	6	Receivables from other disqualified persons (as defined under sec persons described in section 4958(c)(3)(B) Complete Part II of So	tion 4	958(f)(1)) and		6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
20	9	Prepaid expenses and deferred charges			305,226	9	22,922
Assets	10a	Land, buildings, and equipment cost basis	10a	13,129			
**	ь	Less accumulated depreciation Complete Part VI of Schedule D	10b	3,638		10c	9,491
	11	Investments—publicly traded securities	·	. •		11	
	12	Investments—other securities See Part IV, line 11 <i>Complete Part Schedule D</i>	F	1,500,000	12		
	13	Investments—program-related See Part IV, line 11 $\it Complete Part Schedule D$ .		13			
	14	Intangible assets			14		
	15	Other assets See Part IV, line 11 Complete Part IX of Schedule D		15			
	16	Total assets. Add lines 1 through 15 (must equal line 34)			3,565,169	16	3,953,111
	17	Accounts payable and accrued expenses .		1,135,058	17	703,235	
	18	Grants payable		18			
	19	Deferred revenue		19			
	20	Tax-exempt bond liabilities				20	
<u>, 6</u>	21	Escrow account liability $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$				21	
Liabilities	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified					
ä		persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable				24	
	25	Other liabilities Complete Part X of Schedule D			25		
	26	Total liabilities. Add lines 17 through 25			1,135,058	26	703,235
seo		Organizations that follow SFAS 117, check here ► ✓ and complet through 29, and lines 33 and 34.	te line	es 27			
Balance	27	Unrestricted net assets			2,430,111	27	3,249,876
<u>е</u>	28	Temporarily restricted net assets				28	
돧	29	Permanently restricted net assets				29	
or Fund		Organizations that do not follow SFAS 117, check here ► □ and lines 30 through 34.	compl	ete			
	30	Capital stock or trust principal, or current funds	i			30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund .				31	
AS	32	Retained earnings, endowment, accumulated income, or other fun	ds			32	
Net	33	Total net assets or fund balances			2,430,111	33	3,249,876
_	34	Total liabilities and net assets/fund balances			3,565,169	34	3,953,111
Pa	rt XI	Financial Statements and Reporting					Yes No

Dart YT	Financial	Statements	and Reporting

1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Νο
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
С	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		Νο
b	If "Yes," did the organization undergo the required audit or audits?	3b		

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

**SCHEDULE C** (Form 990 or 990-EZ)

To be completed by organizations described below. Attach to Form 990 or Form 990-EZ

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities)

- ◆ Section 501(c)(3) organizations complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990EZ, Part VI, line 47 (Lobbying Activities)

	, ,, ,	t have NOT filed Forms 5700 (election under		•	•
	` /` /	it have NOT filed Form 5768 (election es," to Form 990, Part IV, Line 5 (I		(n)) Complete Part IFB Do n	iot complete Part II-A
	ection 501(c)(4), (5), or (6) organ	•	TORY TURY		
Na	ime of the organization	·		Employer iden	tification number
FO	CUS ON THE FAMILY ACTION INC	20-0960855			
Par	t I-A To be completed I	by all organizations exemp	t under section		527
		e the instructions for Schedule			
1	Provide a description of the or	ganızatıon's dırect and ındırect polı	tıcal campaıgn act	tivities in Part IV	
2	Political expenditures				\$ 1,647,469
3	V olunteer hours				46
Par	rt I-B To be completed I for Schedule C for d	by all organizations exempt letails.)	t under section	n 501(c)(3). (See the	instructions
1	Enter the amount of any excis	e tax incurred by the organization u	nder section 4955	5	\$
2	Enter the amount of any excis	e tax incurred by organization mana	igers under sectio	n 4955	\$
3	If the organization incurred in	a section 4955 tax, did it file Form	4720 for this year	r?	┌ Yes ┌ No
4a	Was a correction made?				┌ Yes
Ь	If "Yes," describe in Part IV				
Par		by all organizations exempts for Schedule C for details.)	t under section	n 501(c), except sect	ion 501(c)(3).
1	Enter the amount directly exp	ended by the filing organization for s	section 527 exemp	pt function activities	\$0
2	Enter the amount of the filing of 527 exempt funtion activities	organızatıon's ınternal funds contrıb	uted to other orga	nızatıons for section	\$0
3	Total of direct and indirect exe 1120-POL, line 17b	empt function expenditures Add lin	es 1 and 2 and ent	ter here and on Form	\$
4	Did the filing organization file	Form 1120-POL for this year?			√ Yes   √ No
5	were made Enter the amount political contributions receive	nd Employer Identification Number paid and indicate if the amount was d and promptly and directly delivere action committee (PAC) If addition	paid from the filinged to a separate po	g organization's own interna olitical organization, such a	l funds or were s a separate
	(a) Name	( <b>b</b> ) Address	<b>(c)</b> EIN	(d) A mount paid from filing organization's internal funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
		1			

_	art II-A To be completed by	organizations exempt under section 501(c)	(3) that filed Form 5	768
_		tion 501(h)). (See the instructions for Schedule (	for details.)	
		belongs to an affiliated group checked box A and "limited control" provisions apply		
<u> </u>	Limits on Lo	bbying Expenditures— es" means amounts paid or incurred.)	(a) Filing Organization's Totals	<b>(b)</b> A ffiliated Group Totals
1a	Total lobbying expenditures to influe	nce public opinion (grass roots lobbying)		
b	Total lobbying expenditures to influe	nce a legislative body (direct lobbying)		
c	Total lobbying expenditures (add line	es 1a and 1b)		
d	Other exempt purpose expenditures			
е	Total exempt purpose expenditures	(add lines 1c and 1d)		
f	Lobbying nontaxable amount Enterscolumns—  If the amount on line 1e, column (a)	the amount from the following table in both		
	or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (ente	er 25% of line 1f)		
_	Subtract line 1g from line 1a Enter -	•		
i	Subtract line 1f from line 1c Enter -	0- If line f is more than line c		
j	If there is an amount other than zero section 4911 tax for this year?	on either line 1h or line 1i, did the organization file Form 4	720 reporting	┌ Yes ┌ No
	(Some organizations tha	4-Year Averaging Period Under Section 501( t made a section 501(h) election do not have See the instructions for lines 1a through 1f o	to complete all of th	ne five

	Lobbying Expendit	ures During 4	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	<b>(d)</b> 2008	<b>(e)</b> Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line d, column (e))					
f	Grassroots lobbying expenditures					

		( a	1)		(b)	
	Ye	es	No	A	moun	t
L	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines c through i)?					
c	Media advertisements?					
d	Mailings to members, legislators, or the public?					
e	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?					
i	Other activities If "Yes," describe in Part IV					
j	Total lines 1c through					
a	1) Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
	If "Yes" enter the amount of any tax incurred under section 4912					
	If "Yes" enter the amount of any tax incurred by organization managers under section 4912		-			
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
	t III-A To be completed by all organizations exempt under section 501(c)(4), secti	on	501(c	)(5)	. or	
	section 501(c)(6). (See the instructions for Schedule C for details.)	• • • •		,(-,	,	
					Yes	No
L	Were substantially all (90% or more) dues received nondeductible by members?			1	Yes	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		Νo
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3		Νo
ar	To be completed by all organizations exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" O					
1	<b>question 3 is answered "Yes."</b> (See the instructions for Schedule C for details.)  Dues, assessments and similar amounts from members	Т	1 \$			
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political	H	т ф			
	expenses for which the section 527(f) tax was paid).					
а	Current Year		2a \$			
b	Carryover from last year	ſ	2b\$			
c	Total		2c \$			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3 \$			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess					
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?		4 \$			

#### Part IV Supplemental Information

5 Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1 Also, complete this part for any additional information

Ident if ier	Ret urn Reference	Explanation
Part I-A, Line 1	Political Campaign Activities	Focus on the Family Action, Inc (Action) was formed to provide an educational service to parents and others who are concerned with healthy family living, toward the end of strengthening the family in its varied dimensions. Action's activities include webcasts, informational videos posted to the website, emails to members, contacts with legislators and candidates, periodic updates via mail, and radio broadcasts.

5 \$

Part IV Supplemental I	nformation	
Ident if ier	Return Reference	Explanation

Schedule C (Form 990 or 990EZ) 2008

OMB No 1545-0047

2008

Open to Public Inspection

#### SCHEDULE D

(Form 990)

7

Department of the Treasury
Internal Revenue Service

► Attach to Form 990. To be completed by organizations that

Supplemental Financial Statements

answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

**Employer identification number** Name of the organization FOCUS ON THE FAMILY ACTION INC 20-0960855 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate Contributions to (during year) 3 Aggregate Grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year 2a Total number of conservation easements h 2b Total acreage restricted by conservation easements 2c c Number of conservation easements on a certified historic structure included in (a) 2d d Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🕨 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year 🕨

## Part III Organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes

A mount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ► \$

Does each conservation easement reported on line 2(d) above satisfy the requirements of section

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1

- \$

(ii) Assets included in Form 990, Part X

170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)?

**-** \$

- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
- a Revenues included in Form 990, Part VIII, line 1

**-** \$

**b** Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Intructions for Form 990 Cat No 52283D

Part	•••• Organizations Maintaining Co	llections of Art, His	tori	<u>cal Treasur</u>	es, or Other	Similar Asset	t <b>s</b> (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any of th	ne fol	lowing that are	a sıgnıfıcant us	e of its collection		
а	Public exhibition	d	Γ	Loan or excha	ange programs			
b	Scholarly research	е	Γ	Other				
c	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain ho	w the	y further the or	ganızatıon's exe	empt purpose in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t					lar 🖵 🕥	'es	┌ No
Par	Trust, Escrow and Custodial A Part IV, line 9, or reported an an				uzation answe	ered "Yes" to Fo	rm 9'	90,
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	lian or other intermediary	for c	ontributions or	other assets n	ot $\  \   \               $	'es	┌ No
b	If "Yes," explain why in Part XIV and comple	ete the following table						
						A mour	nt	
с	Beginning balance				1c			
d	Additions during the year				1d			
e	Distributions during the year				1e			
f	Ending balance				1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, line 21?				Γ,	'es	☐ No
	If "Yes," explain the arrangement in Part XIV							
Pa	rt V Endowment Funds. Complete							
1_	Reginning of wear halance	(a)Current Year (b	<b>)</b> Prior	rear (c) iwo	Years Back (d)T	hree Years Back (e)	rour Ye	ears Back
1a L	Beginning of year balance							
b	Contributions							
с	Investment earnings or losses							
d	Grants or scholarships							
е	Other expenditures for facilities and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the yea	r end balance held as						
а	Board designated or guasi-endowment							
ь	Permanent endowment							
c 3a	Term endowment ►  Are there endowment funds not in the posses	ssion of the organization	that:	are held and ad	ministered for t	he		
	organization by	22.5 5. the organization		and did du		[	Yes	No
	(i) unrelated organizations					3a(i)		
	(ii) related organizations					3a(ii)		
	If "Yes" to 3a(II), are the related organizatio	•				3b		
4	Describe in Part XIV the intended uses of th				at V 1: a 40			
Pali	t VI Investments—Land, Buildings	s, and Equipment. S		<u>'</u>				
	Description of investment			a) Cost or other siss (investment)	(b)Cost or other basis (other)	(c) Depreciation	( <b>d)</b> B	ook value
	Land					,		
1a			1		1			
	Buildings							
b	Buildings							
b c	•				13,129	3,638		9,491
b c d	Leasehold improvements	· · · · · · · · · · · · · · · · · · ·			·	3,638		9,491

Part VII	Investments-Other Securities. See	Form 990, Part X, line 1	2.	
	(a) Description of security or cateory (including name of security)	(b)Book value		d of valuation ·year market value
Financial d	erivatives and other financial products			
	eld equity interests			
Other				
Total. (Colu	mn (b) should equal Form 990, Part X, col (B) line 12 ) 🕨			
Down VIII	Investments Duesus Polated Co	a Farm OOO Dart V June	12	
Part VIII	Investments—Program Related. Se			d of valuation
	(a) Description of investment type	(b) Book value		year market value
Total (Colu	mn (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX		ne 15.		
	(a) Descri			(b) Book value
Total. (Colu	ımn (b) should equal Form 990, Part X, col.(B) line .	15.)		
	Other Liabilities. See Form 990, Part 3			
	(a) Description of Liability	(b) A mount		
Federal Inc	come Taxes			
			]	
			]	
			]	
			1	
			1	
			1	
-			1	
			1	
Total. (Colum	mn (b) should equal Form 990, Part X, col (B) line 25 ) 🕨		1	
,,	· · · · · · · · · · · · · · · · · · ·	1		

Par	t XI Reconciliation of Cl	hange in Net Assets from Fori	ո 99	0 to F	inancial Stateme	nts	
1	Total revenue (Form 990, Part '	VIII, column (A ), line 12)				1	10,797,910
2	Total expenses (Form 990, Par	2	9,978,145				
3	Excess or (deficit) for the year	3	819,765				
4	Net unrealized gains (losses) or	n investments				4	
5	Donated services and use of fac					5	
6	Investment expenses					6	
7	Prior period adjustments					7	
8	Other (Describe in Part XIV)					8	
9	Total adjustments (net) Add Iir	nes 4 - 8				9	0
10	•	per financial statements   Combine line	c 3 an	4 0		10	819,765
		evenue per Audited Financial			ts With Revenue		<u> </u>
1	Total revenue, gains, and othe	-					10,797,910
	statements					1	
2	A mounts included on line 1 bu	t not on Form 990, Part VIII, line 12		1			
а	Net unrealized gains on invest	ments		2a		1	
b	Donated services and use of fa		•	2b		4	
С	Recoveries of prior year grants	5		2c		1	
d	Other (Describe in Part XIV)		•	2d		1	
e	Add lines <b>2a</b> through <b>2d</b> .					2e	0
3	Subtract line ${f 2e}$ from line ${f 1}$ .		•			3	10,797,910
4	A mounts included on Form 99	0, Part VIII, line 12, but not on line <b>1</b>					
а	Investment expenses not incl	uded on Form 990, Part VIII, line 7b	•	4a			
Ь	Other (Describe in Part XIV)			4b		1	
С	Add lines <b>4a</b> and <b>4b</b>		•			4c	0
5		d <b>4c.</b> (This should equal Form 990, Par				5	10,797,910
	-	xpenses per Audited Financia		teme	nts With Expense	1	
1		audited financial statements t not on Form 990, Part IX, line 25				1	9,978,145
2		acilities		2a	I		
a	Prior year adjustments			2b		-	
Ь	, ,		•	2D 2c		-	
C		Part IX, line 25		<u> </u>		-	
d	Other (Describe in Part XIV)  Add lines <b>2a</b> through <b>2d</b>		•	2d		٠,	0
е 3	Subtract line 2e from line 1.					2e 3	9,978,145
4		O, Part IX, line 25, but not on line <b>1:</b>	•			-	9,978,143
		uded on Form 990, Part VIII, line 7b		4a	Ī		
a L	Other (Describe in Part XIV)			4a 4b		-	
b			•	40		ا ا	
с 5	Add lines 4a and 4b	nd <b>4c.</b> (This should equal Form 990, Pa	• •+ T lo			4c 5	0 078 145
_	t XIV Supplemental Inf		rt 1, 11	ne 10	· · · · · · ·	<u> </u>	9,978,145
Con	nplete this part to provide the des	criptions required for Part II, lines 3, ! Part XII, lines 2d and 4b, and Part XI				art XIV	/, lines 1b and 2b,
	<b>Ident if ier</b>	Return Reference			Explana	tion	

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

**Grants and Other Assistance to Organizations,** 

OMB No 1545-0047

2008

DLN: 93493120006060

Department of the Treasury Internal Revenue Service Name of the organization

Schedule I

(Form 990)

Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. Attach to Form 990.

Governments and Individuals in the U.S.

Open to Public Inspect ion

Employer identification number

FOCUS ON THE FAMILY ACTI	ONINC					20-0960855	
Part I General Inform  1 Does the organization mathe selection criteria used	ıntaın records to s		t of the grants or assista				√ Yes
2 Describe in Part IV the or	rganızatıon's proc	edures for monitoring th	ne use of grant funds in t	he United States			
Form 990, Part I Part IV and Scho	IV, line 21 for ai edule I-1 if addi	ny recipient that reco tional space is	eived more than \$5,0	00. Check this box	tes. Complete if the of the of the office of	eived more than \$5,	
1(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							
			_				
2 Enter total number of seconganizations					•		4
3 Enter total number of other						<u> </u>	12
For Paperwork Reduction Act Noti	ice, see the Instruc	tions for Form 990.		Cat No 50055	Р	Sc	hedule I (Form 990) 2008

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.	_
	Use Schedule I-1 (Form 990) if additional space is needed.	

				-	
(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

See Additional	Data Table
----------------	------------

Ident if ier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S		Schedule I, Part I, Line 2 These requests for financial assistance are for a specific activity that is in agreement with our organizational purpose. We discuss the project involved and how the requested funds are going to be used. We also monitor the activities involved and request follow-up info as necessary.

Software ID:

Software Version:

**EIN:** 20-0960855

Name: FOCUS ON THE FAMILY ACTION INC

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of (b) FIN (c) IRC Code section (d) Amount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Center for Military Readiness PO Box 51600 Livonia, MI 48151	38-3043093	501(c)(3)	20,000		Book		Funds to assist in ongoing efforts
Colorado Family ActionPO Box 558 Castle Rock, CO 80104	20-5012920	501(c)(4)	38,753		Book		Funds to assist with FPC efforts such as contract services, legislation research, media contacts, email/newsletter updates and more
Family Policy Council of WV PO Box 566 Charleston, WV 25322	26-4298604	501(c)(4)	31,950		Book		Assistance with SMA effort
Family Research Council Action801 G St NW Washington, DC 20001	52-1805562	501(c)(4)	72,222		Book		Assist with legislative efforts, True Blue Awards and Values Voter Summit
Florida Family Action4853 S Orange Avenue Orlando,FL 32806	33-1108736	501(c)(4)	170,000		Book		Assist with funds for SMA efforts
Focus on the Family8605 Explorer Drive Colorado Springs, CO 80920	95-3188150	501(c)(3)	100,000		Book		Assist with funds for SMA efforts
FPIW - Action16108 Ashway Ste 111A Lynnwood, WA 98087	20-8438949	501(c)(4)	18,500		Book		Polling efforts on Ref 71
Hawaii Family Forum6301 Pali Highway Kaneohe, HI 96744	94-3271901	501(c)(3)	20,000		Book		Funds to assist in civil unions effort
Indiana Family Action155 E Market Indianapolis,IN 46204	71-0998358	501(c)(4)	5,549		Book		Assist with voter registration efforts
Louisiana Family Forum Action655 St Ferdinand St Baton Rouge, LA 70802	20-1380165	501(c)(4)		8,248	book	Website development	Assist with religious liberty amendment

Form 990,Schedule I, P	art II, Grant	ts and Other Ass	istance to Gov	ernments and O	rganizations in	the United States	<b>;</b>
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance		(g) Description of non-cash assistance	(h) Purpose of grant
MASSACHUSETTS FAMILY INSTITUTE ACTIONSylvan Rd Ste 625 Woburn, MA 01864	26-2687119	501(c)(4)	20,100	1,750	Book	Radio ads	Funding for radio ads opposing HB 1728
New Jersey Family First Inc PO Box 6011 Parsippany,NJ 07054	20-8234453	501(c)(4)	20,000	30,000	Book	Radio ads	Assist with voter registration
South Dakota Family Policy CouncilPO Box 88007 Sioux Falls,SD 57109	46-0408040	501(c)(3)	10,000	1,250	Book	Website development	Assist with grassroots activities
Vermont Renewal IncPO Box 1566 Rutland,VT 05701	01-0599943	501(c)(4)		7,875	Book	Issue support	SSM issue support
VoteYesForLifecom3500 S Louise Ave Valley Springs, SD 57106	32-0226310	501(c)(4)	25,000		Book		Funds in support of abortion ban ballot issues
WyWatch Family Action Inc PO Box 20515 Cheyenne, WY 82003	80-0314754	501(c)(4)	35	14,081	Book	Website development	Assist with SMA & Website development

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493120006060

OMB No 1545-0047

Schedule J (Form 990)

**Compensation Information** 

2008

Open to Public **Inspection** 

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Attach to Form 990. To be completed by organizations

that answered "Yes" to Form 990, Part IV, line 23. Name of the organization FOCUS ON THE FAMILY ACTION INC

**Employer identification number** 

20-0960855

Pa	rt I Questions Regarding Compensatio	n				
					Yes	Νo
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II		•			
	First class or charter travel	$\Gamma$	Housing allowance or residence for personal use			
	▼ Travel for companions	Г	Payments for business use of personal residence			
	▼ Tax idemnification and gross-up payments	Г	Health or social club dues or initiation fees			
	Discretionary spending account	<u>~</u>	Personal services (e g , maid, chauffeur, chef)			
Ь	If line 1a is checked, did the organization follow a w provision of all the expenses described above? If "N			1b	Yes	
2	Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executive		- · · · · · · · · · · · · · · · · · · ·	2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all t					
	▼ Compensation committee	Г	Written employment contract			
	Independent compensation consultant	굣	Compensation survey or study			
	Form 990 of other organizations	굣	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990,	Part VI	I, Section A, line 1a			
а	Receive a severance payment or change of control	payment	t?	4a		Νo
b	Participate in, or receive payment from, a suppleme	ntal non	qualified retirement plan?	4b		Νo
c	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pi	rovide th	ne applicable amounts for each item in Part III			
	501(c)(3) and 501(c)(4) organizations only must co	mplete	lines 5-8.			
5	For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of	line 1a,	, did the organization pay or accrue any			
а	The organization?			5a		Νo
b	Any related organization?			5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a,	, did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		Νο
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes,"	,	·	7		No
8	Were any amounts reported in Form 990, Part VII, subject to the initial contract exception described in Part III		·	8		No.

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISO  (i) Base (ii) Bonus & Incentive compensation compensation		C compensation  (C) Deferred  compensation  (c) Deferred  compensation		( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	<b>(F)</b> Compensation reported in prior Form 990 or Form 990-EZ
JAMES D DALY	(ı) (ıı)	218,380		14,144		27,164	259,688	
WADE D CROW	(ı) (ıı)	131,172		1,470		21,871	154,513	
BUFORD D TACKETT	(ı) (ıı)	174,455	1,800	2,027		16,781	195,063	
GLENN A WILLIAMS	(ı) (ıı)	155,765	1,935	1,543		18,517	177,760	
THOMAS A MINNERY	(ı) (ıı)	139,312	3,500	2,472		18,460	163,744	
STANLEY R JOHN	(ı) (ıı)	138,351		2,412		20,737	161,500	
RONALD E WILSON	(ı) (ıı)	136,127		1,413		22,300	159,840	
KENT KIEFER	(ı) (ıı)	128,955		1,793		21,626	152,374	
Steve Maegdlin	(ı) (ıı)	127,547		2,252		17,707	147,506	
	(ii) (i)							
	(ii) (i)							
	(ii) (i)							
	(ii)							

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
		Charter travel was provided to Dr & Mrs Dobson for one of their ministry trips Mr Daly has flown first-class on occasion Travel for companions was provided to Jim Daly, Glenn Williams & Clark Miller The cost of the companion travel is included in employee compensation. Tax indemnification for gross-up payments was provided to officers, key employees, and highly compensated employees listed on Form 990, Part VII. The value of listed property used by executives has been grossed-up to include the impact of this additional taxable income and is included in their compensation. Personal services were provided to Dr. & Mrs. Dobson These services included individual medical assistance.
·	<u></u>	
	\	
	l	
	\i	
	<u> </u>	
	<u> </u>	
	\	

Software ID: Software Version:

**EIN:** 20-0960855

Name: FOCUS ON THE FAMILY ACTION INC

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule 3, Part 11 - Officers, Directors, Trustees, key Employees, and Highest Compensated Employees								
(A) Name		(B) Breakdown o	of W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ
JAMES D DALY	(ı) (ıı)			14,144		27,164	259,688	
WADE D CROW	(ı) (ıı)			1,470		21,871	154,513	
BUFORD D TACKETT	(I) (II)		1,800	2,027		16,781	195,063	
GLENN A WILLIAMS	(ı) (ıı)		1,935	1,543		18,517	177,760	
THOMAS A MINNERY	(ı) (ıı)		3,500	2,472		18,460	163,744	
STANLEY R JOHN	(ı) (ıı)			2,412		20,737	161,500	
RONALD E WILSON	(ı) (ıı)			1,413		22,300	159,840	
KENT KIEFER	(ı) (ıı)		,	1,793		21,626	152,374	
Steve Maegdlin	(ı) (ıı)	127,547		2,252		17,707	147,506	

DLN: 93493120006060

OMB No 1545-0047

Open to Public Inspection

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

**Transactions with Interested Persons** ► Attach to Form 990 or Form 990-EZ.

► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

Name of the organization **Employer identification number** FOCUS ON THE FAMILY ACTION INC **Excess Benefit Transactions** (section 501(c)(3) and section 501 (c)(4) organizations only). To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (a) Name of disqualified person 1 (b) Description of transaction Yes 2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . Part III Loans to and/or From Interested Persons To be completed by organizations that answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (b) Loan to or (e) In Approved (g)Written from the (a) Name of interested person and (c)Original principal by board or (d)Balance due default? agreement? organization? purpose amount committee? Τо From Yes Yes Yes No **Grants or Assistance Benefitting Interested Persons** Part III To be completed by organizations that answered "Yes" on Form 990, Part IV, line 27. (b) Relationship between interested person (a) Name of interested person (c)A mount of grant or type of assistance and the organization

#### **Business Transactions Involving Interested Persons**

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
	organization			Yes	No
Jeremy Woodard	Son-ın-law of Danıel Vıllanueva, Board Member		Jeremy received wages related to his employment as a business analyst for Focus on the Family Action		Νο

#### OMB No 1545-0047

#### SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990

**Non-Cash Contributions** 

Open to Public Inspection

	ie of the organization IS ON THE FAMILY ACTION INC				Employer identificat	ion nu	mber	
000	S ON THE PAPEL ACTION INC				20-0960855			
Pa	rt I Types of Property							
		(a) Check If applicable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	( <b>d</b> Method of d reven	- etermı	nıng	
1	Art—Works of art							
2	Art—Historical treasures .							
3	Art—Fractional interests							
4	Books and publications							
5	Clothing and household							
c	goods				+			
7								
	Boats and planes  Intellectual property				<u> </u>			
	Securities—Publicly traded .	X	5	27.852	PAIR MARKET VAL	HE		
	Securities—Closely held stock .	<del>-</del>	3	27,032	, I AIR MARKET VAL	.0 L		
	Securities—Partnership, LLC, or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation contribution (historic structures)							
14	Qualified conservation contribution (other)							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies .							
21	Taxıdermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other (describe <u>Commodities</u> )	X	3	4,599	Fair Market Value			
26	Other (describe)							
27	Other (describe)							
28	,				<del>                                     </del>			
29	Number of Forms 8283 received which the organization complete Acknowledgement			ar for contributions for	29			
30a	During the year, did the organiza	ation receiv	e by contribution any prope	rty reported in Part I, lines	3 1-28 that it must		Yes	No
	hold for at least three years from the date o				exempt purposes	- 		
	for the entire holding period? .					30a		No
b	If "Yes", describe the arrangem	ent in Part I	II					
31	Does the organization have a gif	t acceptan	ce policy that requires the i	eview of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or us contributions?	e third part	ies or related organizations	to solicit, process, or sell	non-cash	32a	Yes	
ь	If "Yes", describe in Part II							

checked, describe in Part II

33 If the organization did not report revenues in Column (c) for a type of property for which Column (a) is

Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information. ReturnReference Identifier Explanation Method for Determining Number of Part I, Column (b) Column B includes the number of individual gifts Contributors Third Party Use Part I, Line 32b Focus on the Family Action, Inc. uses a broker to sell donated publicly traded securities

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

#### DLN: 93493120006060

## SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Information to Form 990**

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

2008

Open to Public Inspection

Name of the organization FOCUS ON THE FAMILY ACTION INC

Employer identification number

20-0960855

ldentifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	INTERNET - FOCUS ON THE FAMILY ACTION (FOFA) HAS DEVELOPED ONLINE RESOURCES TO DISCUSS PROFAMILY LEGISLATION AND PROVIDE A MEANS FOR MEMBERS AND CONSTITUENTS TO LEARN ABOUT FOFA ACTIVITIES AND EVENTS. THE CITIZENLINK WEBSITE DRAWS A CONSISTENTLY GROWING AUDIENCE OF APPROXIMATELY 275 THOUSAND UNIQUE MONTHLY VISITORS. THE RESOURCES AVAILABLE INCLUDE WEB VIDEOS, ANALYSIS OF ISSUES, AND ARCHIVES OF MEMBER NEWSLETTERS AND EMAIL ALERTS TO MEMBERS THIS WEBSITE HELPS PROMOTE A PLATFORM FOR INFORMING, INSPIRING, AND RALLYING THOSE WHO CARE DEEPLY ABOUT THE FAMILY TO GREATER INVOLVEMENT IN THE MORAL, CULTURAL, AND POLITICAL ISSUES THAT THREATEN OUR NATION. Expenses \$ 515662 including grants of \$ 0. Revenue \$ 0.

ldentifier	Return Reference	Explanation
Form 990, Part III, line 4d		EVENTS - FOCUS ON THE FAMILY ACTION (FOFA) CO-SPONSORED A "VALUES VOTER SUMMIT" TO HELP PROMOTE PRO-FAMILY PARTICIPATION DURING THE COMING ELECTION SEASON THIS EVENT FOCUSED ON ENCOURAGING CHRISTIANS TO VOTE IN ELECTIONS BASED ON THEIR CONSCIENCE AND THEIR VALUES Expenses \$ 397489 including grants of \$ 0 Revenue \$ 0

ldentifier	Return Reference	Explanation
Form 990, Part III, line 4d	I Sarvicae	CORRESPONDENCE - COMMUNICATIONS WITH MEMBERS AND OTHER INTERESTED PARTIES REGARDING QUESTIONS AND COMMENTS ON THE ACTIVITIES OF FOCUS ON THE FAMILY ACTION Expenses \$ 226197 including grants of \$ 0 Revenue \$ 0

lde	ntifier	Return Reference	Explanation
Form Part I 4d	1990, III, line	Other Program Services	RESOURCES - FOFA EMPLOYEES SERVED WITH FOCUS ON THE FAMILY (FOF) EMPLOYEES IN FOF'S PRODUCTION AND DISTRIBUTION OF MANY FILMS, VIDEO PRODUCTS, AUDIO PRODUCTS, AND BOOKS THAT ARE USED TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL FAMILY VALUES AND THE INSTITUTION OF THE FAMILY THESE PRODUCTS DISCUSS MANY ISSUES THAT AFFECT THE FAMILY AND ARE GEARED TO SERVE MANY AGE GROUPS Expenses \$ 13688 including grants of \$ 0 Revenue \$ 0

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 2		James C Dobson, Ph D and Shirley M Dobson are husband and wife and both are directors and officers of the organization

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 10		Form 990 was reviewed by the Audit/Finance Committee of the Board of Directors

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 12c		The Conflict of Interest Policy is reviewed annually during a Board of Directors meeting. Annual Disclosure Statements are signed by Directors, Officers and Key Employees

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 15		The Compensation Committee of the Board of Directors determines compensation of the organization's CEO by review ing comparable data and contemporaneous documentation. The Committee also annually review s the compensation of other officers and key employees. The voting members of this committee are independent directors of the organization.

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		The organization makes it's organizing documents available by written request. Also, the organization makes it's financial statements and Forms 990 available on it's website

ldentifier	Return Reference	Explanation
Form 990, Part XI, Line 2c	Audit Committee of the Board of Directors	The Audit Committee of the Board of Directors reviews the results of the Annual Financial Audit The Committee oversees the selection of the independent auditors

ldentifier	Return Reference	Explanation
Form 990, Part VII, Section A, Line 1A, Column A	Resignation of board members during the tax year	ON October 23, 2008, Mr Bobb Biehl resigned his board member seat ON FEBRUARY 25, 2009, BOTH DR & MRS DOBSON RESIGNED THEIR OFFICER POSITIONS AND BOARD MEMBER SEATS

ldentifier	Return Reference	Explanation
Form 990, Part VII, Section A, Line 1A, Column B	Average hours per week devoted to related organizations	As employees of a related organization, the following individuals listed on Form 990, Part VII, Section A, Line 1A devoted an average of 45 hours per week to the related organization. Buford D. Tackett, III Glenn A. Williams Clark Miller Stanley R. John Ronald E. Wilson Kent Kiefer.

ldentifier	Return Reference	Explanation
	Lobbying/Social Welfare Activities	Focus on the Family Action, Inc. is active in the promotion of social wielfare by addressing the christian community and the christian's responsibility in the public policy arena, both locally and nationally. The organization uses regular media channels, such as radio, television, periodicals, the internet, and events to discuss critical legislation and policy matters that significantly impact christian worldview issues. The organization is also used as a vehicle to discuss practical means for christians to become educated and involved in public policy matters. The organization encourages christians to be aware of and involved in their civic duties. Focus on the Family Action, Inc. focuses on policy matters such as federal and state constitutional amendments to protect marriage as an institution between one man and one woman, the protection of human life in all its various forms, and the appropriate role of state and federal judicial systems as designed by the founding fathers of the United States of America.

ldentifier	Return Reference	Explanation
	Broadcast Activities for FYE September 30, 2009	Dr Dobson and other Focus on the Family Action, Inc (Action) employees used radio and television to educate and discuss critical legislative matters (including how listeners and viewers can become more actively involved) important to strengthening the family and providing a cultural foundation where the gospel of Jesus Christ can be shared and accepted freely. Some of these broadcasts, paid for and provided by Action, used broadcast channels of the Focus on the Family broadcast and Family News in Focus.

Identifier	Return Reference	Explanation
	Magazine & Periodocal Activities for FYE September 30, 2009	Dr Dobson and other Focus on the Family Action, Inc. (Action) employees developed and issued articles on pro-family legislation, including how readers can become more involved. These articles were paid for by Action and provided in Focus on the Family magazine and Focus on the Family Citizen magazine, as well as other available sources.

Identifier	Return Reference	Explanation
	Website (www citizenlink com) Activities for FYE September 30, 2009	Focus on the Family Action, Inc. (Action) has developed the online resource to discuss pro-family legislation and provide a means for members and constituents to learn about upcoming Action activities and events. The wiebsite for Action draws a consistently growing audience of approximately 275,000 unique monthly visitors. The wiebsite helps promote a platform for informing, inspiring, and rallying those wiebout deeply about the family to greater involvement in the moral, cultural, and political issues that threaten our nation

lo	lentifier	Return Reference	Explanation
		RELIGIOUS/EDUCATIONAL/SOCIAL WELFARE SPECIFIC ACTIVITIES for FYE September	In addition to its focus on policy matters, as a religious organization formed to propagate the gospel of Jesus Christ and provide educational services to strengthen the family For the fiscal year ending September 30, 2009, focus on the family action employees w orked in association with focus on the family employees to conduct the following program services

Return Reference	Explanation
	BROADCAST MINISTRIES FOCUS ON THE FAMILY BROADCAST (WWW FAMILY ORG) The vast radio network carrying the Focus on the Family daily program broadcast continues to expand in the number of facilities and programs offered Every week it is aired on over 2,698 facilities throughout the United States with approximately 430 facilities in other countries around the world. These timely programs cover concerns facing today's families and provide a welcome source of encouragement and direction. From the daily English program, a daily 15-minute program is excerpted, scripted and then translated into French, Russian and Spanish, airing on over 2,000 facilities across Europe, the commonwealth of independent states (CIS), and Latin America. In addition to daily broadcast host, Dr. James Dobson, this broadcast features a lineup of guest hosts that include psychologist-in-residence Dr. Bill Maier. This daily broadcast is offered as a resource on audio cd, podcast, mp3 or online streaming audio. FAMILY NEWS IN FOCUS BROADCAST (WWW CITIZENLINK ORG/FNIF). This daily radio news and commentary program informs citizens about current events, and challenges them to take action on pro-family matters. Approximately 2,037 facilities carry this feature, which is released via five formats. three separate daily 60-second versions, daily two-minute or five-minute versions, and a weekly 30-minute version. New's segments are also posted daily online. FOCUS ON THE FAMILY COMMENTARY BROADCAST This 90-second practical "family help" segment, features commentary by Dr. James Dobson, is now carried by 380 general market radio stations. Families around the world are finding Dr. Dobson's advice meeting needs in their lives, as well. Not only is the English languages and airs in countries such as Argentina, Indonesia, Mainland China, and Slovakia. The broadcast is carried every day across the world from over 911 facilities. FOCUS ON THE FAMILY MINUTE (FOFM) BROADCAST This 60-second radio feature is composed of excerpts from the 30-minute broadcast. It pre

Identifier

ldentifier	Return Reference	Explanation
	Reference	ONLINE MINISTRIES FOCUS ON THE FAMILY WEBSITE (WWW FOCUSONTHEFAMILY COM PREVIOUSLY FOUND AT WWW FAMILY ORG) The flagship web site for Focus on the Family draws an average daily audience of about 47,700 unique visitors per day, providing a powerful potential to extend the reach of the best family materials available through an instant-access medium information provided online serves to supplement the resource requests received via phone or letter. This includes the creation of special collections of articles, audio and video pieces, resources, and links to give visitors the latest and best resources available already sorted by topic. With the introduction of streaming media technology, bulletin boards, and live chat events, these online ministries will provide more up-to-date information than ever before. GOVERINMENT AND PUBLIC POLICY Now more than ever, we at Action recognize the need to make our voices heard in the public square. Protecting life, Marriage and Religious Libertes are among the front burner issues that impact the family. In a nation where individual "rights" increasingly trump biblical truth, abortions continue to be performed at alarming rates. On a larger scale, a world unschooled in the value of premarital abstinence is fraught with diseases like AIDS. Our government and public policy outreach addresses these issues through a number of venues. In-house experts grapple with contemporary social issues and then produce educational and motivational resources for the Focus audience. FAMILY NEW IN FOCUS ONLINE (WWW CITIZENLINK ORG/FNIF/) The Family News in Focus (FNIF) we beste contains on-demand audio of our radio reports. The daily radio news and commentary broadcast program informs citizens about current events, and challenges them to take action on pro-family matters. They are posted daily online. FOCUS ON SOCIAL ISSUES (WWW CITIZENLINK ORG/FOSI/) This web sits serves to bring timely, critical analysis to bear on the most important outural and policy issues of the day. Written and edited by some
		featured here are designed to educate and energize concerned citizens within religious, political, educational and activist spheres working to apply Christian principles to the struggles that face our nation FOCUS VOTER WWW FOCUS VOTER COM) Focus on the Family Action, Inc. believes that voting is both a right and a privilege - the basic form of involvement in our democratic system of government. This website has been designed to allow voters to help determine who will lead our nation, make our laws and protect our liberties, as well as directly decide on numerous ballot issues.

ldentifier	Return Reference	Explanation
		PERIODICALS, NEWSLETTERS AND MEMBER UPDATE FOCUS ON THE FAMILY MAGAZINE (HTTP //WWW FOCUSONTHEFAMILY COM/FOCUSMAGAZINE/) Our flagship publication is the ministry's official voice in print, providing approximately 500,000 households with articles on topics of crucial relevance to the family, monthly programming updates, and Dr James Dobson's unique insights Different versions of the magazine are produced for the unique needs of couples (married 1-5 years, no children), parents, single parents, midlife and beyond, and pastors. The last issue was mailed to families in September 2009 as a Fall issue FAMILY NEWS FROM DR JAMES DOBSON MONTHLY NEWSLETTER (WWW FOCUSONTHEFAMILY COM/DOCSTUDY). This monthly new sletter serves as the major avenue for expression of Dr. Dobson's own personal concerns and thoughts on a variety of issues. The new sletter is sent to approximately one million individuals and has proven to be an effective means of sharing comments on the home, faith, and freedom it also serves to highlight available family-building resources. FOCUS ON THE FAMILY CITIZEN MAGAZINE (HTTP //WWW CITIZENLINK ORG/CITIZENMAG/) Focus on the Family Citizen is a 32-page, four-color, monthly new smagazine with a circulation of 57,000. It seeks to inform readers about how God is working through faithful believers to display his redemptive power in various issues. MEMBER UPDATES AND NEWSLETTERS Dr. Dobson, Tom Minnery, and other Focus on the Family Action, Inc. employees developed and issued monthly new sletters during the fiscal year. The new sletters present news about how a member's gifts are helping to defend moral values and the family. During the year, member updates were sent in January, February, April, May, June, July and September via e-mail to 115,000 recipients per month.

ldentifier	Return Reference	Explanation
		PERSONAL TOUCH MINISTRIES BRIARGATE MEDIA This department serves in the placement and promotion of Focus on the Family media products, such as various radio and tv programs and print publications to the broadcast and print media - both general and religious markets "FOCUS ON THE FAMILY WITH DR JAMES DOBSON" NEWSPAPER COLUMN EACH WEEK MILLIONS OF READERS SEARCH FOR THE ANSWERS TO QUESTIONS ABOUT FAMILY LIFE THIS QUESTION-AND ANSWER COLUMN NOW APPEARS WEEKLY IN APPROXIMATELY 193 NEWSPAPERS STATE FAMILY POLICY COUNCILS (WWW CITIZENLINK ORG/FPC/) Since 1988, business and community leaders from across the nation have formed state-level organizations to invest in the future of America's families Each family policy council conducts policy analysis, promotes responsible and informed citizenship, facilitates strategic leadership involvement, and influences public opinion. Many of these councils also perform community and statew ide work to foster a movement to affirm families. These councils are independent entities with no corporate or financial relationship to each other or to focus on the family or focus on the family action. However, they have a uniform purpose serving as a voice for the family and assisting advocates for family ideals who aim to recapture the moral and intellectual high ground in the public arena.

DLN: 93493120006060

OMB No 1545-0047 2008

Open to Public Inspection

#### SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Attach to Form 990. To be completed by organizations that answerd "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37. See separate instructions.

**Related Organizations and Unrelated Partnerships** 

Name of the organization **Employer identification number** FOCUS ON THE FAMILY ACTION INC 20-0960855 Part I **Identification of Disregarded Entities** Name, address, and EIN of disregarded entity Direct controlling Primary activity Legal domicile (state Total income End-of-year assets or foreign country) entity **Identification of Related Tax-Exempt Organizations** Name, address, and EIN of related organization Legal domicile (state Exempt Code section Primary activity Public charity status Direct controlling or foreign country) (if section 501(c)(3)) FOCUS ON THE FAMILY Religious Organization \ Not Applicable 8605 EXPLORER DR CO 501(C)(3) Public Charity Educational Organization COLORADO SPRINGS, CO809201049 95-3188150

<b>(A)</b> Name, address, and EIN of related organization	Prın	<b>(B)</b> nary activity	(C) Legal domicile (state or foreign country)	( <b>D)</b> Direct controlling entity	income	( <b>E)</b> ominant e(related, stment, elated)	Share	(F) e of total income	<b>(G)</b> Share of end-of- year assets	(H Disprop allocat	l) ortionate cions?	(I) Code V—UBI amount on Box 20 of K-1	(J) Genera manag partne	al oı gıng
										Yes	No		Yes	No
Part IV Identification of	Related	l Organizations	Taxable as	a Corporation	ı or Tru	ıst								
( <b>A)</b> Name, address, and EIN of related org	anızatıon	(B) Primary activity		(C) Legal domicile (state or foreign country)	2	<b>(D)</b> Direct contro entity	olling	(E) Type of entity (C corp, S corp or trust)	(F) Share of total income	end	( <b>G)</b> hare of I-of-yea assets	( <b>H)</b> Percentage r ownership		

(5)

(6)

Part V Transactions with Related Organization
---

Part	V Transactions with Related Organizations			
N	ote. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
<b>1</b> Duri	ng the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a R	leceipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
<b>b</b> G	Gift, grant, or capital contribution to other organization(s)	1b	Yes	
<b>c</b> G	ift, grant, or capital contribution from other organization(s)	<b>1</b> c		No
<b>d</b> L	oans or loan guarantees to or for other organization(s)	1d		No
e L	oans or loan guarantees by other organization(s)	1e		No
<b>f</b> S	ale of assets to other organization(s)	1f		No
<b>g</b> P	urchase of assets from other organization(s)	<b>1</b> g		No
h E	xchange of assets	1h		No
i Le	ease of facilities, equipment, or other assets to other organization(s)	1i	Yes	
j Le	ease of facilities, equipment, or other assets from other organization(s)	1j	Yes	
<b>k</b> P	erformance of services or membership or fundraising solicitations for other organization(s)	1k	Yes	
I Pe	erformance of services or membership or fundraising solicitations by other organization(s)	11	Yes	
m S	haring of facilities, equipment, mailing lists, or other assets	1m	1	No
n S	haring of paid employees	1n	Yes	
o R	teimbursement paid to other organization for expenses	10		No
<b>p</b> R	teimbursement paid by other organization for expenses	1р	Yes	
<b>q</b> 0	ther transfer of cash or property to other organization(s)	<b>1</b> q		No
<b>r</b> 0	ther transfer of cash or property from other organization(s)	1r		No
<b>2</b> If	the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
	(A) (B) (C) Transaction			
	Name of other organization(s)  Amount Involved type(a-r)			
(1)				
(2)				
(3)				
(4)				
(4)				

#### Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

					1					
<b>(A)</b> Name, address, and EIN of entity	<b>(B)</b> Primary activity	<b>(C)</b> Legal domicile (state or foreign country)	(D) Are all partners section 501(c)(3) organizations	<sub>3</sub> ?	<b>(E)</b> Share of end-of-year assets			(G) Code V—UBI amount on Box 20 of K-1	(H) General or managing partner?	
			Yes	No		Yes	No		Yes	No
							<del></del>		R (Form	200) 2000

#### Software ID: Software Version:

**EIN:** 20-0960855

Name: FOCUS ON THE FAMILY ACTION INC

#### Form 990, Part VII - Section Aaa

Form 990, Part VII - Section Aaa											
		(C) Position (check all that apply)							(E)	(F)	
<b>(A)</b> Name and Title	(B) Average hours per week	Individual Trustee or Chrector	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations	
JAMES C DOBSON PHD , Founder/Chairman Emeritu	10 00	×						0	0	9,204	
LTG PATRICK P CARUANA , CHAIRMAN/BOARD MEMBER	1 00	X		х				0	0	0	
SHIRLEY DOBSON , SECRETARY/BOARD MEMBER	1 00	X		х				0	0	0	
DR R ALBERT MOHLER JR , VICE CHAIRMAN/BOARD MEMB	1 00	X						0	0	0	
JAMES D DALY , PRESIDENT/BOARD MEMBER	45 00	х		х				232,524	0	26,592	
BOBB BIEHL MA , BOARD MEMBER	1 00	Х						0	0	0	
ROBERT E HAMBY CPA , BOARD MEMBER	1 00	Х						0	0	0	
DANIEL VILLANUEVA , BOARD MEMBER	1 00	X						0	0	0	
ELSA PRINCE BROEKHUIZEN , BOARD MEMBER	1 00	X						0	0	0	
DR KATHLEEN NIELSON , BOARD MEMBER	1 00	X						0	0	0	
ERIC PILLMORE , BOARD MEMBER	1 00	Х						0	0	0	
LEE TORRENCE , BOARD MEMBER	1 00	Х						0	0	0	
PAUL NELSON, BOARD MEMBER	1 00	Х						0		0	
KIM ROBINSON, BOARD MEMBER	1 00	Х	-					0		0	
Anthony Wauterlek , BOARD MEMBER STU MENDELSOHN , ASSISTANT	1 00	Х		X				0	0	0	
SECRETARY			-					122.642	0	21 247	
WADE D CROW, CFO/TREASURER BUFORD D TACKETT III, ASSISTANT TREASURER	45 00 0 00			X				132,642	178,282	21,347 16,209	
GLENN A WILLIAMS , CHIEF OPERATING OFFICER	0 00					Х		0	159,243	17,949	
Clark Miller , Chief Strategy Officer	0 00					×		0	128,663	18,389	
THOMAS A MINNERY , SENIOR VICE PRESIDENT	45 00					Х		145,284		17,911	
STANLEY R JOHN , SENIOR VICE PRESIDENT	0 00					х		0	140,763	20,183	
RONALD E WILSON , SENIOR VICE PRESIDENT	0 00					х		0	137,540	21,746	
KENT KIEFER , SENIOR VICE PRESIDENT	0 00						Х	0	130,748	21,107	
Steve Maegdlin , Former Key Employee	0 00						Х	0	129,799	17,171	

#### Form 990, Part III, Line 1 - Briefly describe the organization's mission:

Focus on the Family Action, Inc. was organized as a religious corporation on April 2, 2004 and is not organized for the private gain of any person. It is organized under the Colorado Nonprofit Corporation Act for religious purposes. The Corporation was formed to provide an educational service to parents and others who are concerned with healthy family living, toward the end of strengthening the family in its varied dimensions. The primary means of accomplishing these goals are radio broadcasts, periodical articles, the internet and events that share the message with members, churches, and the public at large in the united states.